

Message Text

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PAGE 01 JOHANN 00155 261512Z

ACTION AF-08

INFO OCT-01 ISO-00 EB-08 /017 W

-----261520Z 052657 /41

R 261430Z JAN 77

FM AMCONSUL JOHANNESBURG

TO USDOC WASHDC

INFO SECSTATE WASHDC 5530

UNCLAS JOHANNESBURG 0155

USDOC

E.O. 11652: N/A

TAGS: BEXP, SF

SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 791/04/P0061

2. 012677

3. R N KIRBY

4. 791 REP SAF

5. I A D M

6A. WRITE AIRMAIL --

6B. C S DA CRUZ - TECHNICAL MANAGER

6C. MARINA ENTERPRISES (PTY) LIMITED,

435 RETIEF STREET, PRETORIA WEST 0183.

7. CABLE: N/A TEL: 012/58-1571 TELEX: NA

8. --

9. 104-11 9A. DIRECT SALE AND EXCLUSIVE REPRESENTATION

10. 3536138-0050: HYDRAULIC HOISTS -7 TO 25 TONS- FOR USE ON

TIPPING TRUCKS

MARINA ENTERPRISES IS EMBARKING ON A NEW VENTURE MANUFACTURING

TIPPERS FOR ROADBUILDING AND CONSTRUCTION INDUSTRIES AND

WISHES TO IDENTIFY POTENTIAL US SUPPLIERS OF HYDRAULIC HOISTS

FOR USE WITH TRUCKS. FACTORY AT PRESENT STILL BEING

CONSTRUCTED AT ROSSLYN NEAR PRETORIA AND COMPANY HOPES

TO START PRODUCTION IN MARCH-APRIL. PRESENT ESTIMATES

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PAGE 02 JOHANN 00155 261512Z

ARE THAT THIRTY HOISTS PER MONTH WILL BE USED EXCLUSIVELY

IN OWN MANUFACTURE, WHILE SALES ON AGENCY BASIS COULD

EXCEED THIS. INTERESTED US COMPANIES SHOULD PROVIDE

FULL TECHNICAL DATA WITH PRODUCT LITERATURE AND EX-

FACTORY PRICES PER UNIT ARE REQUIRED. FINANCIAL

REF GIVEN AS STANDARD, MAIN BRANCH, PRETORIA.

JOHNSON

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01-Jan-1994 12:00:00 am
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Sent Date: 26-Jan-1977 12:00:00 am
Decaption Date: 01-Jan-1960 12:00:00 am
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01-Jan-1960 12:00:00 am
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
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Format: TEL
From: JOHANNESBURG
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Legacy Key: link1977/newtext/t19770117/aaaaaouc.tel
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Litigation Codes:
Litigation History:
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Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
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Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Retention: 0
Review Action: RELEASED, APPROVED
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Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 3498878
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, SF
To: COM
Type: TE
vdkgvwkey: odbs://SAS/SAS.dbo.SAS_Docs/b62f08d1-c288-dd11-92da-001cc4696bcc
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